



Proud Winner of G20 Global Infrastructure Challenge 2021





Building Safer Roads & Smart Infrastructure

Automated pavement and right of way asset data collection using AI, IoT and Connected Vehicles



COMPANY BACKGROUND

IRIS R&D Group Inc. (IRIS) is a <u>privacy-centric</u> smart cities SaaS solution company disrupting the road survey and infrastructure assessment industry.

IRIS is device agnostic; utilizes computer vision and machine learning to automate pavement and right of way asset management data collection and condition monitoring resulting in:

- ✓ legislative compliance
- √ cost efficiencies
- √ higher levels of service
- ✓ extending useful life of infrastructure
- ✓ Improved road safety



INFRASTRUCTURE DATA IS COLLECTED MANUALLY TODAY



BILLIONS OF TAXPAYER DOLLARS
SPENT ON OUTDATED
INFRASTRUCTURE DATA
COLLECTION METHODS

- X SLOW & INFREQUENT
- **X** EXPENSIVE
- X PRONE TO HUMAN ERROR



THE INDUSTRY SPENDS BILLIONS A YEAR IN MANUAL DATA COLLECTION





Commercial Offerings



Right-of-Way

Inventory & Assessment

(barriers, signs, pavement markings, etc.)

Concessions & Road Patrol

(defects; potholes, cracks, shoulder drop offs, encroachment, etc. for concession & road management)

Pavement Assessment

(Civil Engineer data - PCI, IRI, PQI, etc.)





CONTINUOUS DATA COLLECTION – multiple use-cases solved at once

...concession defects, tunnel defects, signs, pavement condition index, road roughness etc.

Collect Data Anywhere

✓ Static & mobile placements

✓ Weatherproof devices / Solar

✓ Continuous Condition monitoring





Why IRIS...



- 1. Proven model to scale existing data sales to customers in 6 countries and 5 continents
- 2. Competitive position vs other tech providers in our space...
 - Redaction of faces and license plates on the edge (never is private data collected)
 - Very broad / wide use-case offerings to customers all from one data collection source (avg. of 3 dept. serviced)
 - 50% more economical compared to competitors
- 3. Robust ML build capability for new use-case dev. (avg. 2 week turn around for new ML model build)
- 4. Revenue opportunities exploiting the current 86% IRIS solution margin
- 5. Leverage IRIS' partner model for reciprocal commercialization

Meet Our Team



Emil Sylvestor Ramos

Co-Founder & CEO

10+ years of
experience rapidly
building companies in
niche markets



David Keaney
Co-Founder & CAO







Naji Alimam CCO





Danny Aniag
CISO













Julio Villalta





Kevin XiaVP Technology & AI

Technology expert in ML & AI



Samuel Dias
Engineering Technology





DER DF



Tara Clayton
Director of Strategic
Operations







Emil Sylvester Ramos

Chief Executive Officer





Partnership Opportunities for IRF ecosystem:

- ✓ Concession holders & road operators enjoy preferred pricing for IRF partners
- Resell Opportunities to displace dedicated inspection efforts (Smart City)
 - Reduce GHG emissions
 - Lower costs /effort in data collection
 - Cross-departmental ROI
- ✓ Joint development of AI, 5G and Machine Edge Computing (MEC) use cases for transportation, intelligent mobility, asset & facilities management

Revenue Opportunities:

✓ High-margin business; allows for lucrative revenue share models.

